

# MULTIFAMILY INVESTMENT OPPORTUNITY

SEC 506(B)







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## **Executive Summary**

### The Cape

228 units well maintained 2006 Class A Asset with Extensive Value-Add opportunity

Introducing our newest investment opportunity, The Cape Apartments in North-West Houston, Texas. With a \$7M discount secured through strategic relationships and negotiations, this property offers an outstanding value-add opportunity. This beautiful asset is in the affluent Tomball area with average incomes north of \$124,000 has maintained a strong 94.1% occupancy rate over the past year. The spike in interest rates is forcing the existing ownership group to sell, providing us an incredible opportunity to buy a Class A well-maintained asset at a discounted price and generate outstanding returns for you.

#### **Projected Returns**

Class	Min. Investment	Model	Avg. CoC	Equity Multiple	AAR
A1	\$50,000	5% pref + waterfall	6.41%	2.00x+	20.04%
A2	\$100,000	6% pref + waterfall	7.41%	2.07x+	21.39%
A3	\$250,000	7% pref + waterfall	8.41%	2.14x+	22.75%

#### **INVESTMENT HIGHLIGHT**

- Class A property built in 2006, located in an excellent school district
- 228 well-maintained units with significant value-add potential for 62% of units
- Favorable demographics with \$124,000 and \$136,000 average household income within the one and three-mile radius respectively
- Over \$2.55M in Major Capex spent by the current ownership group
- Conservative assumptions used for future rent growths, expenses and capital budget



OUR TEAM HAS A PROVEN TRACK
RECORD WITH 7,000+ UNITS ACROSS
6 STATES, 40 YEARS+ COMBINED
EXPERIENCE, WITH OVER 4200 UNITS
IN TEXAS, WE BRING A WEALTH OF
EXPERTISE TO EVERY PROJECT.

#### **OFFERING SUMMARY**

Purchase Price	\$ 30,000,000
<b>Equity Required</b>	\$ 12,900,000
Hold Time	5 years
Purchase Cap Rate (T3)	6.5%

Member Ownership and Investor Distribution of Cash Flow

2%	Acquisition Fee
2%	Asset Management Fee
7%	Construction Management Fee
0%	Disposition/Refinance Fees



# Sponsorship Team



## REJ THOMAS

- Full -time real estate entrepreneur specializing in multifamily projects over 6 years
- Investments in over 4000 doors as a general and limited partner
- Former medical professional with strong expertise in patient care, research and academic teaching
- Passion to provide affordable living through multifamily



## Dami Fadipe

- Full-time accredited investor, Multifamily Syndicator, and Managing Partner at Westworth Capital.
- Over 500 units invested as Limited Partner (LP) and General Partner (GP), managing \$40 million in Assets Under Management (AUM).
- Ex-JP Morgan and Fulton Financial Corporation



## JIE CHEN

- Full-time real estate professional with 5+years of experience and asset management
- Extensive experience managing retail outlets up to 60 locations
- Has owned, managed and operated over 1,200 doors in Texas. Assets range from heavy value add to yield play
- AUM \$106 MM



## BRENT RITCHIE

- Full-time real estate professional with 8+years of experience and recovering structural engineer
- Extensive experience managing global projects up to \$3 billion
- Has owned, managed and operated over 3,400 doors in 6 states. Assets range from deep value add repositioning to yield play
- Experienced in development, construction and asset management

## Sponsorship Team



Anjou Martinez

- Full-time real estate professional with 8+years of experience and recovering structural engineer
- Extensive experience managing global projects up to \$3 billion
- Has owned, managed and operated over 3,400 doors in 4 states. Assets range from deep value add repositioning to yield play
- Currently leading a \$60 million class a development



Jason Ma

- Joined the Sumrok personal mentoring program in 2019.
- Jason invested in 2323 units and is currently GP operating as the asset manager in 3 deals.
- ☐ Holds a Master's Degree in Computer Engineering and a background in managing a software development team. His strength is his ability to think like an engineer to establish systems and processes.



Murugan Vadivel

- Accredited, active investor in commercial and residential in the us.
- General sponsor in 3 multifamily projects for 1000+ doors
- Passively invested in over15+ multifamily syndications deals in the us for more than 10 years
- Business development executive and handled the P&L of \$50mn+

# Combined Sponsor Portfolio as Principals (Highlights)



VISTA DEL LAGO
Dallas, Texas
320 Units



FOREST RIDGE Dallas, Texas 160 Units



VERANDAS AT BEAR CREEK Houston, Texas 160 Units



THE ENCLAVE ON
BETHANY
Glendale, Arizona
120 Units



PRIME AT LAKE HIGHLANDS Dallas, Texas 98 Units



COTTAGES ON EDMONDS
Lewisville, Texas 111 Units



MAGNOLIA RIDGE Gaffney, SC 84 Units



LAKES AT MADERA Baytown, TX 392 units



**BELLA VISTA**Houston, Texas
84 Units



MEADOWS ON MERRILL Duncanville, Texas 200 Units



LIVE OAK Houston, Texas 162 Units



CROSSING AT 820 Fort Worth, Texas 200 Units



**FALL LAKE**Houston, Texas
112 Units



TRINITY PARK Irving, Texas 92 Units



THE WOODS OF HALTOM Haltom, Texas 89 Units



THE FLATS AT 2030 Phoenix, AZ 237 Units



THE FLATS AT 265 Athens, GA 112 Units



PREMIER CLUB Union City, GA 88 Units

## **Strategic Partners**





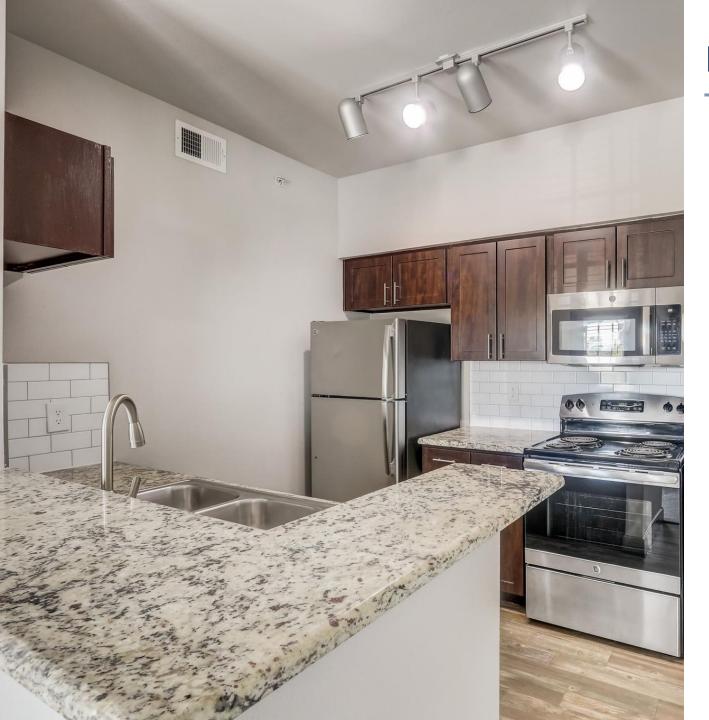












## **Investment Summary**

## The Cape

Tomball, Texas

We are thrilled to bring to you our latest investment opportunity - **The Cape Apartments**, located in Tomball, Texas.

This class A asset has undergone extensive negotiations to bring you an exceptional deal. The property is situated in an affluent submarket in northwest Houston, surrounded by numerous shopping centers, churches, and excellent schools.

Our professional team will bring this property to the next level with stylish interior upgrades, smart homes, exterior beautification, a remodeled clubhouse along with capturing some low-hanging fruit including valet trash services, internet packages, utility recapture and other value-add opportunities.

In the words of Joe Williams, founder of Keller Williams Realty, "I have never seen a bad market; it is simply a market to buy in or a market to sell in." This is a great time to buy and after underwriting hundreds of deals we have found a fantastic project at a huge discount and invite you to join us.

## **Investment Highlights**

## **BUSINESS PLAN**



- Interior renovations
- Enhance curb appeal
- Improve signage
- Upgrade and rent out the clubhouse
- Enhance private lake features
- Improve amenities
- Add smart homes
- Internet package
- Valet trash
- Co-share business center

## **Investment Highlights**

By investing a total of \$1.881M in The Cape Apartments we are committed to creating a truly exceptional living experience for all our residents, we are creating a community that creates an exceptional environment for our residents and their guests.

And with our additional capital improvements, we'll be able to ensure that our commitment to excellence remains unwavering throughout our ownership.

#### **RENOVATIONS PLANNED INCLUDE:**

- Interior Renovations (120)
- Enhance Curb Appeal
- Improve Signage
- Upgrade Clubhouse
- Enhance Private Lake Features

- Improve Amenities
- Add Smart Homes
- Internet Package
- Valet Trash
- Co-share Business
   Center









Ability to upgrade 62% of the class units for a proven value add



\$1.881M
Total Reno Budget
(Interior &
Exterior)

# The Cape Value-Add Opportunity

#### THE CAPE VALUE-ADD

(Upgrades as of August 2023)

	Classic	Full <sup>1</sup>	Granite	Quartz
Total # of Units	11	131	82	4
Percentage of Property	4.8%	57.5%	36.0%	1.8%
Avg. Upgrade Premium over Classic	N/A	\$50	\$130	\$440
Current Owner Upgrade	es			
Appliances	White	White/Black/ Stainless-Steel	Stainless-Steel	Stainless-Steel
Cabinets	Painted	Painted	Modern Cabinets	Upgraded Modern Cabinets
Countertops	Formica	Formica	Granite	Quartz
Sinks	Overmount	Overmount	Overmount	Undermount
Faucet	Standard	Standard	Gooseneck	Gooseneck
Common Area Flooring (First Floor Only)	Wood Plank	Wood Plank	Modern Vinyl Wood Plank	Upgraded Modern Vinyl Wood Plank
Kitchen Backsplash	Dated Stone Tile	Dated Stone Tile	Subway Style	Modern Tile
Framed Bathroom Mirrors	Yes	Yes	Yes	Yes
Lighting	Standard	Standard	Updated Fixtures	Updated Fixtures







CLASSIC UNIT

<sup>&</sup>lt;sup>1</sup>Full units are primarily classic units which have undergone as need replacements upon the unit turning. Some of these replacements include new appliances, touch up paint, and vinyl plank or carpet flooring.

## The Cape Value-Add Opportunity

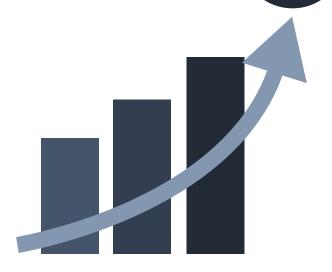
These 142 units are eligible for a substantial value add program including:



Fully Renovated Units receive an average

+ \$ 440/month

premium rents based on competing properties



## **Investment Highlights**

2006 CONSTRUCTION

LOW **DENSITY** 

\$440+ RENT **OPPORTUNITY** 

IDEAL **LOCATION** 

**BOOMING MARKET** 

#### The wait is over!

The Cape investment opportunity has arrived.



Located in Tomball, North Houston



12.47% population growth since 2020.

The potential renters are well-qualified and can afford a monthly rent of \$3,441, which is \$2,171 higher than our average rent.

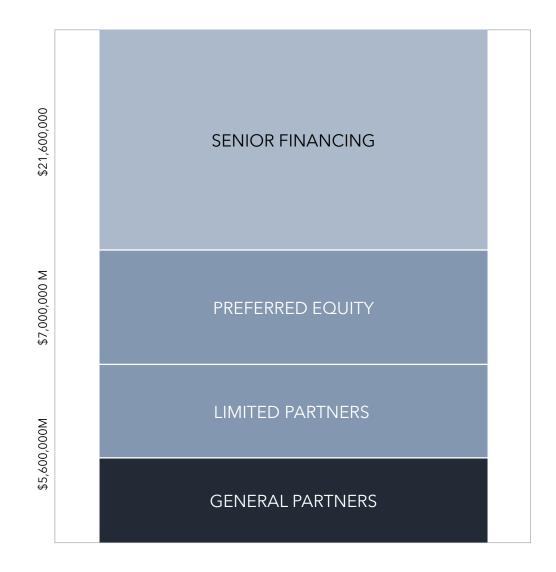
The property has achieved 6.8% rent growth last quarter and has maintained an average occupancy rate of 91% for the last 12 months. This makes it an ideal property for renovations, while remaining the preferred choice of tenants.

This makes The Cape property the perfect investment opportunity that you don't want to miss out on.





# The Capital Stack



## **Cost Segregation**

Investor Class Example | Sample based on \$50,000, \$100,000 & \$250,000 investments

Conducting a cost segregation study for The Cape to optimize accelerated and bonus depreciation. A \$100,000 investment may result in a Year 1 paper loss of around \$60K, representing a 60% loss ratio. This approach ensures effective tax planning and maximizes returns. Make sure to connect with your CPA to see how you can take advantage of this.

Class A1

\$50k investment

\$30K

Estimated Year
1 Paper Loss
60% Yr 1 Loss Ratio +
86% over 5-6 yrs

Class A2

\$100k investment

\$60K

Estimated Year
1 Paper Loss
60% Yr 1 Loss Ratio +
86% over 5-6 yrs

Class A3

\$250k investment

\$150K

Estimated Year
1 Paper Loss
60% Yr 1 Loss Ratio +
86% over 5-6 yrs









## Demographics

The Cape enjoys strong surrounding demographics and single-family home values.

Families at The Cape benefit from favorable school zonings with A+ and B+ rankings for:





#### **2023 HOUSEHOLD INCOME**

\$123,890 \$136,890 \$128,869 1 MILE 3 MILES 5 MILES

Projected income growth of the area: **14.9%** in the next **5 years.** 

Based on current incomes, **potential** renters in the area can afford \$3,441/month in rent, \$2,171 higher than current effective rents.









# **Strong Submarket Performance**





Over the past 24 months, rents for all product classes in the Willowbrook / Champions / Ella submarket have grown more than: 10.3%











## Education































## Retail & Entertainment









A 75-acre \$87 million new development with 280,145 GLA

Anchored by Target, Ross Dress for Less, Michaels, PetSmart, Burlington, DSW, TJ Maxx, Party City and Ulta Anchored by an HEB Vintage Market and Alamo Draft House movie theater with seven screens

Lifestyle shopping center with 16 buildings, 88 stores; comprised of 324,000-square feet ground floor retail & medical space, and 24,000-square feet of 2nd story office space

Located at Hwy 249 and 1960, 160 stores, & ranks among the top 5 largest retail centers in all of Houston

Boasts names such as Coach, Banana Republic, American Eagle Outfitters, Abercrombie and Fitch, Ann Taylor, Macy's, Old Navy, and more A 542,000-square foot shopping center comprised of 145 designer name brand stores

Popular stores include Armani Outlet, Burberry, Nike, Kate Spade New York, Tory Burch, Tag Heuer, J. Crew, Lacoste, and many others

## North Houston District

The North Houston District proudly hosts some of Houston's foremost corporations, featuring outstanding broadband infrastructure and ample land for both new developments and redevelopment projects.



Convergence of I-45 N and the North Sam Houston Parkway (Beltway 8 North), merely 6 miles from Houston's Bush Intercontinental Airport

Noteworthy companies in the area include:







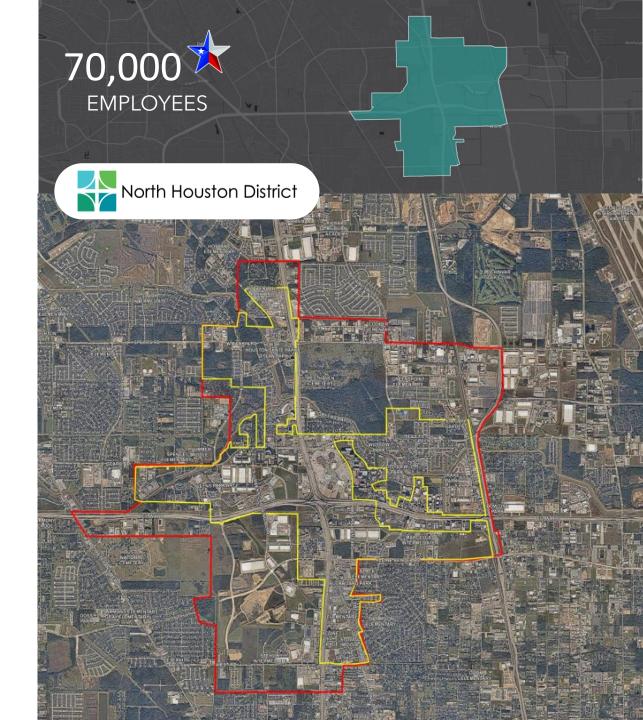


Baker Hughes  $\geqslant$ 

#### **Pinto Business Park**

Pinto Business Park is a 971-acre industrial park able to accommodate up to 7,000,000 square feet of build-to-suit and user-owned distribution, light manufacturing







## Area Employers



Approximately 1 million SF of Class A Office Space

Noble Energy Center One consists of 500,000 SF

Noble Energy Center Two was completed in 2015 and includes 456,000 SF



\$50 million education facility on approximately 100 acres

Provides training for oil field and oil rig workers on drilling technology

Between 50,000 and 70,000 students per year are estimated to be using the facility and the facility brings in an estimated \$8.4 million



Provider of hydraulic fracturing & pressure pumping services HQ in Tomball, TX

Recently filed for a \$100 million IPO with the SEC

Operates in 16 different locations throughout the U.S. and Canada and has over 14,000 employees

## Area Employers



A \$417 million, 4.1 million square foot facility

Currently employs over 1,000 people and will employ over 5,000 total employees by 2018

The park has a projected economic impact of \$3.9 billion annually and will create more than 5,000 direct jobs and 11,000 indirect jobs



99.5-acre business and technology park

Packers Plus Energy Services has constructed a \$21 million campus and will house 350 fulltime employees over the next five years

Located near South Highway 249, the Grand Parkway, and FM 2920 offering flexible lot sizes and competitive pricing



Enrollment of 11,312 students

The Lone Star System has a total of 5,724 employees

More than double the size of Lone Star College's current largest campus

## Major Healthcare Employers



#### **Tomball Regional Medical Center**

- A 150-acre 191-bed hospital serving the Tomball area since 1976
- Employs 878 people including 236 doctors and 248 nurses
- Offers emergency care, labor and delivery, a level III Neonatal Intensive Care Unit (NICU), general surgery, cardiology, pulmonary medicine, acute inpatient rehabilitation, sports medicine, physical therapy, orthopedics, outpatient testing, and wound care



#### **Houston Methodist Willowbrook Hospital**

- A 52-acre 276-bed hospital serving Northwest Houston since 2000
- Employs 1,471 people including 448 doctors and 595 nurses
- The hospital specializes in cardiology and cardiovascular services, neurology, neurosurgery, orthopedics and sports medicine, and comprehensive cancer services



## Well Maintained Property

#### **Completed CapEX**

#### **Cost to Date**

ExteriorStone Facade/Paint\$405,000Exterior Lighting\$55,000Parking Lot & Trip Hazards\$21,000General Repairs\$225,000Exterior Subtotal\$709,000General Property EnhancementsLandscaping/Tree Trimming\$47,000Clubhouse Renovation/Furniture\$23,000Gym\$7,000Pools\$76,000Site Signage\$130,000Public Amenities\$113,000Exterior Subtotal\$396,000		
Exterior Lighting \$55,000 Parking Lot & Trip Hazards \$21,000 General Repairs \$225,000  Exterior Subtotal \$709,000  General Property Enhancements Landscaping/Tree Trimming \$47,000 Clubhouse Renovation/Furniture \$23,000  Gym \$7,000 Pools \$76,000 Site Signage \$130,000 Public Amenities \$113,000	Exterior	
Parking Lot & Trip Hazards \$21,000  General Repairs \$225,000  Exterior Subtotal \$709,000  General Property Enhancements  Landscaping/Tree Trimming \$47,000  Clubhouse Renovation/Furniture \$23,000  Gym \$7,000  Pools \$76,000  Site Signage \$130,000  Public Amenities \$113,000	Stone Facade/Paint	\$405,000
General Repairs \$225,000  Exterior Subtotal \$709,000  General Property Enhancements  Landscaping/Tree Trimming \$47,000  Clubhouse Renovation/Furniture \$23,000  Gym \$7,000  Pools \$76,000  Site Signage \$130,000  Public Amenities \$113,000	Exterior Lighting	\$55,000
Exterior Subtotal\$709,000General Property EnhancementsLandscaping/Tree Trimming\$47,000Clubhouse Renovation/Furniture\$23,000Gym\$7,000Pools\$76,000Site Signage\$130,000Public Amenities\$113,000	Parking Lot & Trip Hazards	\$21,000
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Clubhouse Renovation/Furniture         \$23,000           Gym         \$7,000           Pools         \$76,000           Site Signage         \$130,000           Public Amenities         \$113,000	General Property Enhancements	
Gym         \$7,000           Pools         \$76,000           Site Signage         \$130,000           Public Amenities         \$113,000	Landscaping/Tree Trimming	\$47,000
Pools         \$76,000           Site Signage         \$130,000           Public Amenities         \$113,000	Clubhouse Renovation/Furniture	\$23,000
Site Signage \$130,000 Public Amenities \$113,000	Gym	\$7,000
Public Amenities \$113,000	Pools	\$76,000
	Site Signage	\$130,000
Exterior Subtotal \$396,000	Public Amenities	\$113,000
	Exterior Subtotal	\$396,000

#### **Cost to Date**

Interior	
Paint	\$196,000
Flooring	\$256,000
New Appliances	\$365,000
GHVAC/Water Heater	\$31,000
Granite/Countertops	\$163,000
Cabinet Doors	\$2,000
Interior Doors and Baseboards	\$66,000
Fixtures	\$113,000
Backsplash	\$28,000
Labor	\$105,000
Miscellaneous	\$126,000
Interior Subtotal	\$1,453,000
Renovation Total	\$2,558,000

This well-maintained asset has been impeccably operated by the current owners, they invested over \$2.558M investment into interior and exterior renovations. This investment leaves little deferred maintenance and optimizes our investment into the renovations that generate the best returns - interior renovations.



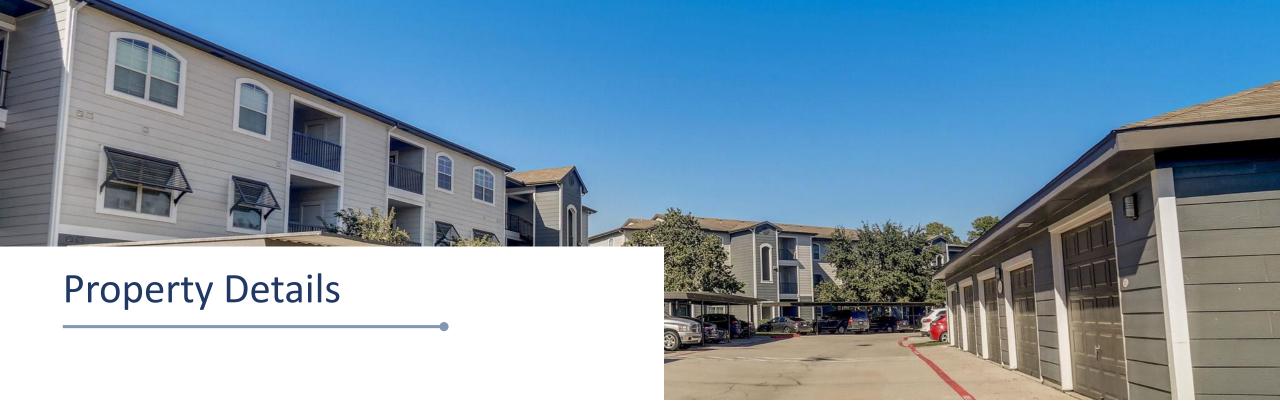




Construction Detail	s
Style	Garden
Foundation	Concrete post tension slab
Exterior	Hardi-plank
Roof	Pitched, shingle
Floor Covering	Carpeting, vinyl tile
Paving	Concrete with curbs
Wiring	Copper
Piping	Copper, CPVC
N° of Buildings	11 three-story residential buildings, leasing office, maintenance shop, mailroom, 8 detached garage buildings

Mechanical Systems		
Electrical	Individually metered	
HVAC	Individual controlled units	
Hot Water	Boiler system	
Water/Sewer	RUBS	
Life Safety	Common areas have fire sprinklers	
Washer/Dryer	All units have washers and dryers	

Parking	
Detached Garages	38   \$95
Covered Spaces	128   \$45
Total Spaces	315



Personnel Overview		
Manager	1 Full-Time	
<b>Assistant Manager</b>	1 Full-Time	
<b>Leasing Consultant</b>	1 Full-Time	
Maintenance Supervisor	1 Full-Time	
Porter	1 Full-Time	
Make Ready	1 Full-Time	
Total Employees	6 Full-Time	

Fees & Deposits	
Application Fee	\$50/ adult
Administrative Fee	\$250
<b>Conditional Fee/ First Time Renter</b>	\$250
Pet Fee	\$350/per (non-refundable)
Pet Rent	\$15/month/pet
Pet Restrictions	2 pets maximum, breed-restricted

Education	
District	Klein ISD
Elementary	Blackshear
Middle	Ulrich
High	Klein Cain

# **Community Amenities**







Courtyards



Storage



Gourmet Kitchen



Catch-and-release Fishing Pond



**Connected Center** with WiFi



Spruce Concierge **On-Demand** 



Wi-Fi at the Clubhouse



24hr. Emergency maintenance



**Planned Community** Activities







# **Unit Mix**

Unit Description	Units	%Туре	Unit SF	Mkt R	Mkt Rent/Unit/Mo		Mkt /SF/Mo	Total SF	Mont	Monthly Market Total		Annual Market Total	
1 BEDROOM/ 1 BATHROOM A1	6	2.63%	597	\$	1,087	\$	1.82	3.582	\$	6,519	\$	78,228	
1 BEDROOM/ 1 BATHROOM A1F	46	20.18%	597	\$	1,094	\$	1.83	24.462	\$	50,329	\$	603,948	
1 BEDROOM/ 1 BATHROOM A1G	30	13.16%	597	\$	1,152	\$	1.93	17.91	\$	34,565	\$	414,780	
1 BEDROOM/ 1 BATHROOM A1Q	2	0.88%	597	\$	1,269	\$	2.13	1.194	\$	2,538	\$	30,456	
1 BEDROOM/ 1 BATHROOM A2	3	1.32%	700	\$	1,159	\$	1.66	2.1	\$	3,477	\$	41,724	
1 BEDROOM/ 1 BATHROOM A2F	26	11.40%	700	\$	1,169	\$	1.67	18.2	\$	30,384	\$	364,608	
1 BEDROOM/ 1 BATHROOM A2G	19	8.33%	700	\$	1,267	\$	1.81	13.3	\$	24,071	\$	288,852	
2 BEDROOM/ 2 BATHROOM B1	2	0.88%	901	\$	1,352	\$	1.50	1.802	\$	2,703	\$	32,436	
2 BEDROOM/ 2 BATHROOM B1F	28	12.28%	901	\$	1,382	\$	1.53	25.228	\$	38,697	\$	464,364	
2 BEDROOM/ 2 BATHROOM B1G	17	7.46%	901	\$	1,479	\$	1.64	15.317	\$	25,148	\$	301,776	
2 BEDROOM/ 2 BATHROOM B1Q	1	0.44%	901	\$	1,629	\$	1.81	901	\$	1,629	\$	19,548	
2 BEDROOM/ 2 BATHROOM B2F	23	10.09%	982	\$	1,455	\$	1.48	22.586	\$	33,472	\$	401,664	
2 BEDROOM/ 2 BATHROOM B2G	12	5.26%	982	\$	1,505	\$	1.53	11.784	\$	18,063	\$	216,756	
2 BEDROOM/ 2 BATHROOM B2Q	1	0.44%	982	\$	1,624	\$	1.65	982	\$	1,624	\$	19,488	
2 BEDROOM/ 2 BATHROOM B3F	8	3.51%	1073	\$	1,499	\$	1.40	8.584	\$	11,992	\$	143,904	
2 BEDROOM/ 2 BATHROOM B3G	4	1.75%	1073	\$	1,569	\$	1.46	4.292	\$	6,276	\$	75,312	
Totals/Averages	228	100%	769	\$	1,278	\$	1.66	175,224	\$	291,487	\$ 3,497,844		







## **Property Performance**

The Property has demonstrated strong lease trade-out performance with the last 25 new leases and last 25 renewal leases achieving 6.8% and 2.8% rent growth, respectively.

In addition, over the trailing 12 months, the Property has averaged 94.1% occupancy while effective rents have grown 3.3% over the same time period.



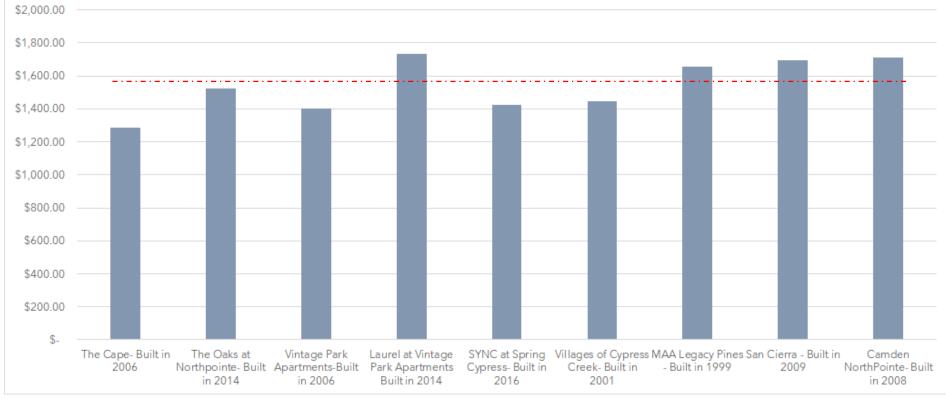


### Rent Comparables

The Cape average in place rent is

\$1,287





## Rent Comparables

#	PROPERTY	YOC	OCCUPANCY 1	UNIT TYPE	#OF UNITS	TOTAL NRA	AVG. SF	MAR REI		MAR REN1		CTIVE ENT	EFFECTIVE F	RENT	NT DELTA s. Subject)	EFF. RENT PSF DELTA (Comp vs. Subject)
				1-Bed	150	107,700	718	\$	1,495	\$	2.08	\$ 1,495	\$	2.08	\$ 371	\$ 0.31
1	Park on Napoli	2022	75%	2-Bed	89	95,675	1.075	\$	1,852	\$	1.72	\$ 1,852	\$	1.72	\$ 460	\$ 0.26
				Total/Avg.	239	203,375	719	\$	1,628	\$	1.91	\$ 1,628	\$	1.91	\$ 394	\$ 0.30
				1-Bed	138	103,914	753	\$	1,512	\$	2.01	\$ 1,470	\$	1.95	\$ 346	\$ 0.18
2	San Marino	2016	92%	2-Bed	103	121,334	1,178	\$	1,937	\$	1.64	\$ 1,854	\$	1.57	\$ 462	
				Total/Avg.	241	225,248	935	\$	1,694	\$	1.81	\$ 1,634	\$	1.75	\$ 400	\$ 0.14
				1-Bed	239	165,866	694	\$	1,336	\$	1.93	\$ 1,294	\$	1.86	\$ 170	\$ 0.09
3	Broadstone Vintage Park	2020	95%	2-Bed	123	144,279	1,173	\$	1,782	\$	1.52	\$ 1,761	\$	1.50	\$ 369	\$ 0.04
	broadstone vintage rank	2020	7376	3-Bed	22	33,528	1,524	\$	2,191	\$	1.44	\$ 2,170	\$	1.42	N/A	N/A
				Total/Avg.	384	343,673	895	\$	1,528	\$	1.71	\$ 1,494	\$	1.67	\$ 260	\$ 0.06
				1-Bed	96	64,608	673	\$	1,304	\$	1.94	\$ 1,304	\$	1.94	\$ 180	\$ 0.16
4	Oaks at Northpointe	2013	91%	2-Bed	138	154,560	1,120	\$	1,624	\$	1.45	\$ 1,624	\$	1.45	\$ 232	-\$ 0.01
	Oaks at Northpointe	2013	7170	3-Bed	12	16,776	1,398	\$	1,909	\$	1.37	\$ 1,909	\$	1.37	N/A	N/A
				Total/Avg.	246	235,944	959	\$	1,513	\$	1.58	\$ 1,513	\$	1.58	\$ 279	\$ 0.03
				1-Bed	181	139,189	769	\$	1,376	\$	1.79	\$ 1,261	\$	1.64	\$ 137	-\$ 0.13
5	San Antigua	2012	97%	2-Bed	96	106,464	1,109	\$	1,759	\$	1.59	\$ 1,612	\$	1.45	\$ 220	
				Total/Avg.	277	245,653	887	\$	1,509	\$	1.70	\$ 1,383	\$	1.56	\$ 149	\$ 0.05
				1-Bed	161	581,277	723		1,401 \$	;	1.94	\$ 1,355	\$	1.87	\$ 232	\$ 0.10
	TOTALS/AVERAGES	2017	94%	2-Bed	110	622,312	1,134		1,779 \$	;	1.57	\$ 1,733	\$	1.53	\$ 341	\$ 0.07
	10 IALS/AVERAGES	2017	7 + 70	3-Bed	17	50,304	1,480		2,091 \$	;	1.41	\$ 2,078	\$	1.40	N/A	N/A
				Total/Avg.	277	1,253,893	904		1,567 \$	:	1.73	\$ 1,522	\$	1.68	\$ 289	\$ 0.07
ե				1-Bed	132	83,748	634		1,151 \$	;	1.81	\$ 1,124	\$	1.77		
SUBJECT	The Cape	2006	94%	2-Bed	96	91,476	953		1,454 \$		1.53	\$ 1,392	\$	1.46		
SU				Total/Avg.	228	175,224	769	\$	1,278	\$	1.66	\$ 1,234	\$	1.61		

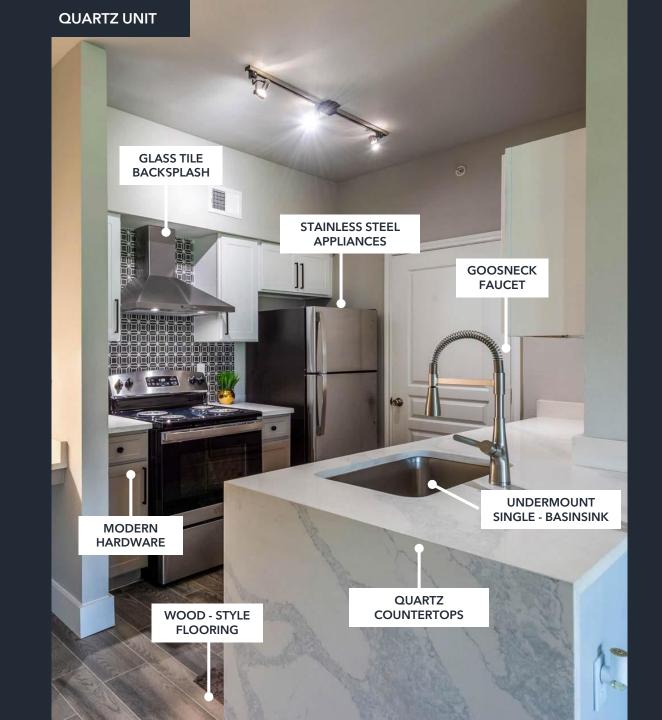
<sup>&</sup>lt;sup>1</sup>Occupancy average excludes properties in lease up. \* Subject rents and occupancy are based on the 8/10/23 rent roll and may not tie to the financials



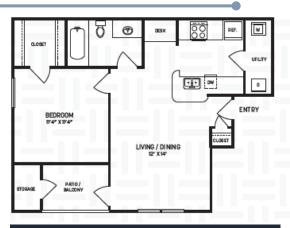
### **Interior Amenities**



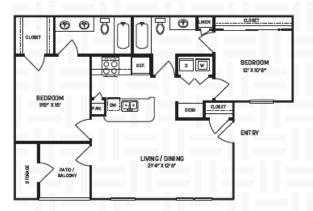




#### Floor Plans



A1
One Bedroom | One Bathroom
597 SF



B2 Two Bedroom | Two Bathroom 982 SF



A2
One Bedroom | One Bathroom
700 SF



Two Bedroom | Two Bathroom 1,073 SF



B1 Two Bedroom | Two Bathroom 901 SF





# **Property Data**

ld

Asking Price	\$33,060,000
Price Per Door	
Sale Price	\$30,000,000
Financed Rehab	\$0
"All-In"	\$30,000,000
Number of Units	228
Cost Per Unit	\$131,579
Rehab Per Unit	\$8,252
"All-In" per Unit	\$131,579
Financing	DSCR 🔻
Loan-to-Cost	72.00%
Loan Amount \$	\$21,600,000
Years Interest Only	3
Amortization Period	30
Interest Rate	6.30%
Annual Debt Service	\$1,604,377
Term Sheet ?	No 🔻
Down Payment	\$8,400,000

Down Payment		\$8,400,000
Closing Costs	6.61%	\$1,982,000
Working Capital		\$551,210
Unfinanced Rehab		\$1,881,360
Total Initial Investo	ent	\$12,814,570

Unit Mix Floor Plan #		# of Units		Current Rent/Month	Ft2	\$/Ft2 `		Proforma Rent/Month	Rent/Ft2	% Rent Inc.	] 
1	A1	6	П	\$1,030	597	1.73	Т	\$1,155	1.93	12%	ır
2	A1F	46	П	\$1,077	597	1.80	Т	\$1,238	2.07	15%	
3	A1G	30	П	\$1,148	597	1.92		\$1,319	2.21	15%	
4	A1Q	2		\$1,269	597	2.13		\$1,423	2.38	12%	
5	A2	3		\$1,106	700	1.58		\$1,239	1.77	12%	
6	A2F	26		\$1,137	700	1.62		\$1,300	1.86	14%	
7	A2G	19		\$1,122	700	1.60		\$1,289	1.84	15%	
8	B1	2		\$1,258	901	1.40		\$1,411	1.57	12%	
9	B1F	28		\$1,325	901	1.47		\$1,512	1.68	14%	
10	B1G	17		\$1,403	901	1.56		\$1,602	1.78	14%	
11	B1Q	1		\$1,280	901	1.42		\$1,436	1.59	12%	
12	B2F	23		\$1,406	982	1.43		\$1,577	1.61	12%	
13	B2G	12		\$1,448	982	1.47		\$1,624	1.65	12%	ΙL
14	B2Q	1		\$1,624	982	1.65		\$1,821	1.85	12%	ΙL
15	B3F	8		\$1,459	1,073	1.36		\$1,675	1.56	15%	ΙL
16	B3G	4		\$1,503	1,073	1.40		\$1,685	1.57	12%	L
17			Ш			0.00	L		0.00	0%	ΙL
18						0.00	L		0.00	0%	ΙL
19						0.00			0.00	0%	L
20						0.00	L		0.00	0%	ΙL
21			Ш			0.00	L		0.00	0%	ΙL
22			Ш			0.00	L		0.00	0%	ΙL
23			Ш			0.00	L		0.00	0%	L
24			Ш			0.00	L		0.00	0%	ΙL
25			Ш			0.00	L		0.00	0%	L
26						0.00			0.00	0%	ΙL
27						0.00	L		0.00	0%	
28						0.00			0.00	0%	
29						0.00			0.00	0%	
30			П			0.00	Г		0.00	0%	
31			П			0.00	Г		0.00	0%	(
32						0.00			0.00	0%	(
	Total	228	П	\$280,667	175,224	1.60		\$319,849	1.83	14%	

0/ Banklas	Nesse
% Rent Inc. 12%	Notes
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12%	
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Annual Rent \$3,368,004 \$3,838,190

Current Proforma

## 5 Year Analysis

Five Year Cash Flow Model	ACTUAL Trailing	CTUALS ailing 12		ACTUALS Trailing 3		PROJECTED Year 1		PROJECTED Year 2		PROJECTED Year 3		PROJECTED Year 4		PROJECTED YEAR 5		PROJECTED Year 6	
Annual Rent Increase Years 2-6	numing.	_		numing 5		1001 2		3.00%		3.00%		3.00%		3.00%		3.00%	
Annual Other Income Increase Yea				3.00%		3.00%		3.00%		3.00%		3.00%					
nnual Expenses Increase Years 2-6								3.00%		3.00%		3.00%		3.00%		3.00%	
ross Potential Rent	\$3,36	8,004	[	\$3,368,004		\$3,838,190		\$3,953,336		\$4,071,936		\$4,194,094		\$4,319,917		\$4,449,514	
Less Economic Vacan 7.3	2% \$24	2,658	4.4%	\$147,162	12.0%	\$460,583	11.0%	\$434,867	9.0%	\$366,474	9.0%	\$377,468	9.0%	\$388,792	9.0%	\$400,456	
ET RENTAL INCOME	\$3,12	5,346		\$3,220,842	105%	\$3,377,607	104%	\$3,518,469	105%	\$3,705,461	103%	\$3,816,625	103%	\$3,931,124	103%	\$4,049,058	
ther Income	\$52	3,618		\$528,618		\$619,115		\$728,185		\$795,279		\$819,137		\$843,712		\$869,023	
otal Income / % Growth	\$3,65	3,964		\$3,749,460	6.6%	\$3,996,722	6.3%	\$4,246,654	6.0%	\$4,500,741	3.0%	\$4,635,763	3.0%	\$4,774,836	3.0%	\$4,918,081	
otal \$ Expenses	\$1,73	164	H	\$1,739,464		\$1,708,885		\$1,760,152		\$1,812,956		\$1,867,345		\$1,923,365		\$1,981,066	
openses/Unit/Year		7,629		\$7,629		\$7,495		\$7,720		\$7,952		\$8,190		\$8,436		\$8,689	
(penses/Ft2/Year		59.93		\$9.93		\$9.75		\$10.05		\$10.35		\$10.66		\$10.98		\$11.31	
·		7,000		\$57,000	250			\$57,000		\$57,000		\$57,000		\$57,000		\$57,000	
ET OPERATING INCOME	\$1.85		- 1	\$1,952,996	250	\$2,230,837		\$2,429,502		\$2,630,784		\$2.711.418		\$2,794,471		\$2,880,015	
Less Annual Debt Service	\$1,60	1,377	- 1	\$1,604,377		\$1,360,800		\$1,360,800		\$1,360,800		\$1,604,377		\$1,604,377		, , , , , , , , ,	
Less Annual Capital Expens		\$0		\$0		\$0		\$0		\$45,600		\$45,600		\$45,600			
Plus Annual Non-Op. Incon	ne	\$0		\$0		\$0		\$0		,				\$0	_		
Less Annual Non-Op. Exper	ise	\$0		\$0		\$0		\$0		\$0		\$0		\$0	1	Property Real Estate F	lates for An
SCR 1.18		1.16		1.22		1.64		1.79		1.93		1.69		1.74	9	% of Purchase Price (Typica	lly 80%-85%
efore Tax Projected Cash Flows	\$25	3,122	[	\$348,618		870,037		1,068,702		1,224,384		\$1,061,441		\$1,144,493	1	Expenses	
ash Flow as % of Total Initial Inve	estment					6.9%		8.5%		9.8%		8.5%		9.1%			
AP Rate at Purchase Price		6.2%		6.5%		7.4%		8.1%		8.8%		9.0%		9.3%		Contract Services	
eversion Value / CAP Rate 5.5	0%		•			\$44,172,769		\$47,832,445		\$49,298,509		\$50,808,556		\$52,363,903		Utilities	
Less Loan Balance						\$21,600,000		\$21,600,000		\$21,600,000		\$21,356,423		\$21,097,500	1	Repairs/Maintenance & Make	
Less Cost of Sale 1.2	Less Cost of Sale 1.20%			\$530,073		\$573,989		\$591,582		\$609,703		\$628,367		Payroll (includes payr	oll taxes)		
rojected Net Sales Proceeds						\$22,042,696		\$25,658,456		\$27,106,927		\$28,842,430		\$30,638,037	(	General & Admin / M	ISC.
otal Cash Returned (includes Cas	h Flow, Net	Sales Pr	oceed	s, Initial Capital	I)									\$36,007,094	_	Marketing	
ess Total Initial Capital Invested														\$13,000,000	-	war ke ting	

Total Amount Returned After Initial Investment

**BUYER Proforma** P-F Per Door or % xpenses 70,016 Contract Services 330,000 1,447 Repairs/Maintenance & Make Read 80,000 Payroll (includes payroll taxes) 300,000 1,316 General & Admin / MISC. 55,000 35,000 Marketing 210,000 Insurance 515,000 2,259 **Property Taxes** 101,000 Property Management Fee **Professional Services** 

1.95%

12,869

1,708,885 7,495 351

241

154

921

2.5%

\$23,007,094

Franchise Tax

TOTAL OPERATING EXPENSE

OTHER

Per Door

## Financial Analysis – Zero Market Rental Growth

Five Year Cash Flow Model	ACTUALS			ACTUALS		PROJECTED		PROJECTED		PROJECTED		PROJECTED		PROJECTED		PROJECTED
		Trailing 12		Trailing 3		Year 1		Year 2		Year 3		Year 4		YEAR 5		Year 6
Annual Rent Increase Years 2	-6							0.00%		0.00%		0.00%		0.00%		0.00%
Annual Other Income Increas	e Years 2	-6						0.00%		0.00%		0.00%		0.00%		0.00%
Annual Expenses Increase Ye	ars 2-6							3.00%		3.00%		3.00%		3.00%		3.00%
Gross Potential Rent		\$3,368,004		\$3,368,004		\$3,838,190		\$3,838,190		\$3,838,190		\$3,838,190		\$3,838,190		\$3,838,190
Less Economic Vacan	7.2%	\$242,658	4.4%	\$147,162	12.0%	\$460,583	11.0%	\$422,201	9.0%	\$345,437	9.0%	\$345,437	9.0%		9.0%	\$345,437
NET RENTAL INCOME		\$3,125,346		\$3,220,842	105%	\$3,377,607	101%		102%	\$3,492,753	100%	\$3,492,753	100%		100%	\$3,492,753
Other Income		\$528,618		\$528,618		\$619,115		\$709,612		\$754,860		\$754,860		\$754,860		\$754,860
Total Income / % Growth		\$3,653,964		\$3,749,460	6.6%	\$3,996,722	3.2%	\$4,125,601	3.0%	\$4,247,613	0.0%	\$4,247,613	0.0%	\$4,247,613	0.0%	\$4,247,613
Total \$ Expenses		\$1,739,464		\$1,739,464		\$1,702,885		\$1,753,972	1	\$1,806,591		\$1,860,788		\$1,916,612		\$1,974,110
Expenses/Unit/Year		\$7,629		\$7,629		\$7,469		\$7,693		\$7,924		\$8,161		\$8,406		\$8,658
Expenses/Ft2/Year		\$9.93		\$9.93		\$9.72		\$10.01		\$10.31		\$10.62		\$10.94		\$11.27
Replacement Reserves	250	\$57,000		\$57,000	250	\$57,000		\$57,000	l	\$57,000		\$57,000		\$57,000		\$57,000
NET OPERATING INCOME		\$1,857,500		\$1,952,996		\$2,236,837		\$2,314,629		\$2,384,022		\$2,329,825		\$2,274,001		\$2,216,503
Less Annual Debt Ser		\$1,604,377		\$1,604,377		\$1,360,800		\$1,360,800		\$1,360,800		\$1,604,377		\$1,604,377		
Less Annual Capital E		\$0		\$0		\$0		\$0	1	\$45,600		\$45,600		\$45,600		
Plus Annual Non-Op.		\$0		\$0		\$0		\$0	1					\$0		
Less Annual Non-Op.				\$0	_										<b>,</b>	
DSCR 1.18		1.16		1.22	L	1.64		1.70		1.75		1.45		1.42	<b>u</b>	
Before Tax Projected Cash F		\$253,122		\$348,618		876,037		953,829		977,622		\$679,847		\$624,023		
Cash Flow as % of Total Initia	il Investn					6.8%		7.4%		7.6%		5.3%		4.9%		
CAP Rate at Purchase Price		6.2%		6.5%		7.5%		7.7%		7.9%		7.8%		7.6%		
Reversion Value / CAP Rate	5.50%					\$42,084,167		\$43,345,859	1	\$42,360,446		\$41,345,470		\$40,300,046		
Less Loan Balance	4.000/					\$21,600,000		\$21,600,000	1	\$21,600,000		\$21,356,423		\$21,097,500		
Less Cost of Sale	1.20%					\$505,010		\$520,150	1	\$508,325		\$496,146		\$483,601		
Projected Net Sales Proceeds Total Cash Returned (include		ow Net Sales D	roceed	s Initial Canital	n	\$19,979,157		\$21,225,709	ı	\$20,252,120	l	\$19,492,902	l	\$18,718,945 \$22,830,304		
Less Total Initial Capital Inve		Е	quity						\$13,000,000							
Total Amount Returned Afte		nvestment						lass Mi		EM (	ОС	IRR	]	\$9,830,304		
	Α			1.67	6.419			12,330,531	'							
							Α	2 10	0k	1.51	7.419	6 9.38%				

## Financial Analysis – Vacancy Stress Test

Five Year Cash Flow Model		ACTUALS		ACTUALS		PROJECTED		PROJECTED		PROJECTED		PROJECTED		PROJECTED		PROJECTED
		Trailing 12		Trailing 3		Year 1		Year 2		Year 3		Year 4		YEAR 5		Year 6
Annual Rent Increase Years 2	-6							3.00%		3.00%		3.00%		3.00%		3.00%
Annual Other Income Increas	e Years 2	-6						3.00%		3.00%		3.00%	l	3.00%		3.00%
Annual Expenses Increase Yea	ars 2-6							3.00%		3.00%		3.00%		3.00%		3.00%
Gross Potential Rent		\$3,368,004		\$3,368,004		\$3,838,190		\$3,953,336		\$4,071,936		\$4,194,094		\$4,319,917		\$4,449,514
Less Economic Vacan	7.2%	\$242,658	4.4%	\$147,162	35.0%	\$1,343,366	38.4%	\$1,518,081	40.5%	\$1,649,134	35.8%	\$1,501,486	36.8%	\$1,589,729	36.8%	\$1,637,421
NET RENTAL INCOME		\$3,125,346		\$3,220,842	77%	\$2,494,823	98%	\$2,435,255	99%	\$2,422,802		\$2,692,608	101%	\$2,730,187	103%	\$2,812,093
Other Income		\$528,618		\$528,618		\$619,115		\$728,185		\$795,279		\$819,137		\$843,712		\$869,023
Total Income / % Growth		\$3,653,964		\$3,749,460	-16.9%	\$3,113,938	1.6%	\$3,163,440	1.7%	\$3,218,081	9.1%	\$3,511,746	1.8%	\$3,573,899	3.0%	\$3,681,116
Total \$ Expenses		\$1,739,464		\$1,739,464	ŀ	\$1,700,042		\$1,751,044	1	\$1,803,575		\$1,857,682	l	\$1,913,413		\$1,970,815
Expenses/Unit/Year		\$7,629		\$7,629	ŀ	\$7,456		\$7,680		\$7,863,575		\$8,148		\$8,392		\$8,644
Expenses/Ft2/Year		\$9.93		\$9.93		\$9.70		\$9.99		\$10.29		\$10.60		\$10.92		\$11.25
Replacement Reserves	250			\$57,000	250	\$57,000		\$57,000		\$57,000		\$57,000		\$57,000		\$57,000
NET OPERATING INCOME	250	\$1,857,500		\$1,952,996	230	\$1,356,896		\$1,355,396	1	\$1,357,506		\$1,597,063	1	\$1,603,486		\$1,653,301
Less Annual Debt Serv	vice	\$1,604,377		\$1,604,377	ı	\$1,360,800		\$1,360,800	1	\$1,360,800		\$1,604,377	1	\$1,604,377	· '	<del>-</del>
Less Annual Capital Ex	xpenses	so		so		so		\$0		\$45,600		\$45,600		\$45,600		
Plus Annual Non-Op.		\$0		\$0		\$0		\$0						\$0		
Less Annual Non-Op.	Expense:			\$0	I	•		·								
DSCR 1.19		1.16		1.22		1.00		1.00		1.00		1.00		1.00		
Before Tax Projected Cash Fl	lows	\$253,122		\$348,618	Ī	-3,904		-5,404		-48,894		-\$52,914		-\$46,491		
Cash Flow as % of Total Initia	l Investn	nent				0.0%		0.0%		-0.4%		-0.4%	1	-0.4%		
CAP Rate at Purchase Price		6.2%		6.5%		4.5%		4.5%		4.5%		5.3%		5.3%		
Reversion Value / CAP Rate	5.50%			_		\$24,643,567		\$24,681,924		\$29,037,516		\$29,154,293		\$30,060,013		
Less Loan Balance						\$21,600,000		\$21,600,000		\$21,600,000		\$21,356,423		\$21,097,500		
Less Cost of Sale	1.20%					\$295,723		\$296,183		\$348,450		\$349,852		\$360,720		
Projected Net Sales Proceeds					L	\$2,747,844		\$2,785,741		\$7,089,066		\$7,448,019		\$8,601,793		
Total Cash Returned (include	s Cash Fl	low, Net Sales P	roceed	s, Initial Capital	)									\$8,444,186		
Less Total Initial Capital Inves	sted													\$13,000,000		



### **Investment Projections**

A

**Investor Class Example** 

| Limited Partner Projections | \$50k - \$99k investment

Class A Member Return	Investment	Year 1	Year 2	Year 3	Year 4	Year 5
Investor Annual % Return		5.00%	5.92%	8.43%	5.67%	7.01%
Investor Return on Investment	(\$75,000.00)	\$3,750	\$4,437	\$6,322	\$4,254	\$5,259
Investor Return From Disposition		\$ -	\$ -	\$ -	\$ -	See Below
Investor Total Return	(\$75,000.00)	\$3,750	\$4,437	\$6,322	\$4,254	See Below

Cap Rate	Return on Disposition	IRR	Equity Multiple		Annualized **
6.00%	\$118,007	14.83%	1.89x	6.41%	17.87%
5.50%	\$126,111	16.16%	2.00x	6.41%	20.04%
5.00%	\$135,834	17.68%	2.13x	6.41%	22.63%
4.50%	\$147,719	19.43%	2.29x	6.41%	25.80%
4.00%	\$162,575	21.48%	2.49x	6.41%	29.76%

#### Notes\*

- \* Excludes proceeds from sale
- \*\* Includes proceeds from sale

Class A1 investors have 5% preferred return which will accrue over the life of the deal. Cashflow remaining from operations will be paid **quarterly** to investors.

This tier is for investors that invest **\$50k - \$99k +** into the property

### **Investment Projections**

В

**Investor Class Example** 

| Limited Partner Projections | \$100k - \$249k investment

Class A Member Return	Investment	Year 1	Year 2	Year 3	Year 4	Year 5
Investor Annual % Return		6.00%	6.92%	9.43%	6.67%	8.01%
Investor Return on Investment	(\$150,000)	\$9,000	\$10,374	\$14,143	\$10,007	\$12,019
Investor Return From Disposition		\$ -	\$ -	\$ -	\$ -	See Below
Investor Total Return	(\$150,000)	\$9,000	\$10,374	\$14,143	\$10,007	See Below

Cap Rate	Return on Disposition	IRR	Equity Multiple	_	Annualized **
6.00%	\$227,886	14.99%	1.89	7.41%	17.79%
5.50%	\$254,897	17.21%	2.07x	7.41%	21.39%
5.00%	\$287,310	19.64%	2.29x	7.41%	25.71%
4.50%	\$326,925	22.37%	2.55x	7.41%	31.00%
4.00%	\$376,445	25.45%	2.88x	7.41%	37.60%

#### Notes\*

- \* Excludes proceeds from sale
- \*\* Includes proceeds from sale

Class A2 investors have 6% preferred return which will accrue over the life of the deal. Cashflow remaining from operations will be paid **quarterly** to investors.

This tier is for investors that invest **\$100k** - **\$249k** + into the property

### **Investment Projections**

C

**Investor Class Example** 

| Limited Partner Projections | \$250k+ investment

Class A Member Return	Investment	Year 1	Year 2	Year 3	Year 4	Year 5
Investor Annual % Return		7.00%	7.92%	10.43%	7.67%	9.01%
Investor Return on Investment	(\$250,000.00)	\$17,500	\$19,790	\$26,072	\$19,178	\$22,531
Investor Return From Disposition		\$ -	\$ -	\$ -	\$ -	See Below
Investor Total Return	(\$250,000.00)	\$17,500	\$19,790	\$26,072	\$19,178	See Below

Cap Rate	Return on Disposition	IRR	Equity Multiple	_	Annualized **
6.00%	\$366,263	15.17%	1.89	8.41%	17.79%
5.50%	\$429,288	18.24%	2.14x	8.41%	22.75%
5.00%	\$504,918	21.54%	2.44x	8.41%	28.80%
4.50%	\$597,355	25.11%	2.81x	8.41%	36.19%
4.00%	\$712,900	29.05%	3.27x	8.41%	45.44%

#### Notes\*

- \* Excludes proceeds from sale
- \*\* Includes proceeds from sale

Class A3 investors have 7% preferred return which will accrue over the life of the deal. Cashflow remaining from operations will be paid **quarterly** to investors.

This tier is for investors that invest **\$250k +** into the property

#### **EQUITY PREFERRED RETURN WATERFALL MODEL**

Equity Class	MIN AVERAGE ANNUAL RETURN				
Equity Class	Min. Invest	EM	CoC	IRR	AAR
А	50 K	2.00	6.41%	16.16%	20.04%
В	100 K	2.07	7.41%	17.21%	21.39%
С	250 K	2.14	8.41%	8.41%	22.75%

#### **FEE DISCLOSURE**

We are committed to aligning our interests with our investors.

We will be investing over \$1M+ from the sponsorship team alone into the deal.

	Amount	Notes
Asset Mgmt Fee	2%	Percent of total revenue paid monthly to asset manager
Acquisition Fee	2%	Percent of purchase price
Construction Fee	7%	Managing and overseeing the entire capital improvement project, 7% of construction budget
Refinance Fee	0%	Percent of proceeds from refinance
Disposition Fee	0%	No additional fees at sale

	Class A Investment: \$50k - \$99k	Class B Investment: \$100k - \$249k	Class C Investment: \$250k+	
Preferred Return*	5%	6%	7%	
Average Cash on Cash Return	6.41%	7.41%	8.41%	
IRR	16.16%	17.21%	18.24%	
Equity Multiple	2.00x	2.07x	2.14x	
Average Annualized Return	20.04%	21.39%	22.75%	
Year 1 Depreciation	~60%+	~60%+	~60%+	

\*A Preferred Return is NOT a guaranteed quarterly coupon. A Preferred Return is offered to the investors before the Sponsor participates in any upside. Sponsor is not compensated until the preferred return is achieved.



### **Next Steps**



### Project Timeline

- Legal Documents available now via Portal
- Investors should **read and understand** the PPM and other documents
- **IRA Investors** will need to transfer funds to their self directed IRA accounts (Start today! Additional time is required for SD IRA's to process their paperwork)
- Submit completed documents via Portal for Approval
- Expected close on the property January 12, 2024

#### Investment Guidelines

- Minimum Investment per Class (Cash / IRA / 401k Combination)
- First Come, First Served
- Preference will be given to higher investment amounts that have funds wired to the investment bank account.
- · We will send an email as soon as we reach the equity raise threshold

Class	Min. Investment	Model	Avg. CoC	Equity Multiple	AAR
A1	\$50,000	5% pref + waterfall	6.41%	2.00x+	20.04%
A2	\$100,000	6% pref+ waterfall	7.41%	2.07x+	21.39%
A3	\$250,000	7% pref+ waterfall	8.41%	2.14x+	22.75%

### How To Invest

- **STEP 1** Be an Accredited Investor or Sophisticated Investor with a prior relationship with one of the sponsors
- STEP 2 Sponsor will send material via email link to the Portal. Review materials, ask questions and get a good understanding of the investment opportunity

#### **STEP 3** Read and electronically sign the legal documents:

- Investor Questionnaire
- Private Placement Memorandum
- Company Agreement
- Subscription Agreement
- Investor Presentation
- **STEP 4** Sponsors will review, approve and notify investor before sending Wire Instructions
- **STEP 5** Wire Funds within 72 hours or your spot may be jeopardized

### How To Invest

#### CAPE

Invest now

#### Offering snapshot





VIEW ALL IMAGES







10810 Spring Cypress Rd, Tomball, TX

#### Overview

\$50,000

Minimum investment

\$13,000,000

Offering size

**Direct** syndication

Deal type

506(b)

SEC type

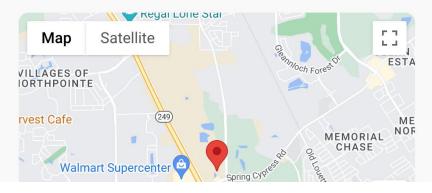
**Equity** 

Type of equity

02/15/2024

Close date

#### Location



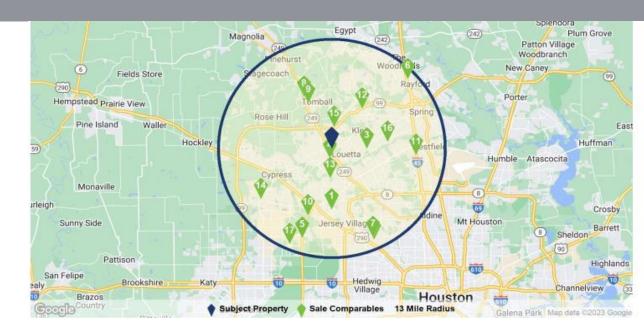
Sponsorship team



# Questions?

# Frequently Asked Questions?

- Q1. Why is the seller selling?
- A1. The spike in interest rates is forcing the existing ownership group to sell, providing us an incredible opportunity to buy a Class A well-maintained asset at a discounted price and generate outstanding returns for you.
- Q2. Can I use my IRA to invest?
- A2. Yes, you can invest from IRA, cash, QRP or other investment vehicles
- Q3. What are competing properties selling for in the area?
- A3. Texas is a non-disclosure State and so this information is often speculated and not made known. However, Costar aggregates recent sales prices based on surveys and determines the cap rate properties sold for given the NOI at the time it sold and the sales price to earmark capitalization rate. Costar is indicating a median sales price of \$169,270 and a 5.0% cap rate.



#### SALE COMPARABLES SUMMARY STATISTICS

Sales Attributes	Low	Average	Median	High
Sale Price	\$16,000,000	\$44,876,755	\$44,720,000	\$74,933,333
Price Per Unit	\$88,888	\$160,206	\$169,270	\$200,000
Cap Rate	2.5%	4.4%	5.0%	5.3%
Vacancy Rate at Sale	1.9%	7.5%	6.9%	16.1%
Time Since Sale in Months	7.6	16.1	17.6	23.8
Property Attributes	Low	Average	Median	High
Property Size in Units	120	280	260	422
Number of Floors	2	2	3	3
Average Unit SF	733	897	902	1,108
Year Built	1979	2000	1999	2020
Star Rating	****	★★★★★3.5	****	****

# Frequently Asked Questions?

Q4. When will distributions start and how often will the be paid?

A4. We will be providing quarterly distributions starting approximately 6-9 months after close. This will ensure we have a good flow of operational cash along with solid reserves.

Q5. Is the property in a flood zone?

A5. The property is in a 100-year flood zone which has already been accounted for with a firm insurance bid (less than our underwriting)

Q6. How diverse is the Houston economy?

A6. Depending on how the metropolitan statical area (MSA) (greater Houston area) is counted it is large as the 3<sup>rd</sup> biggest MSA in the country. As you can see from the employment slides our property boasts close proximity to over 100,000 jobs varying from healthcare, technology and innovation, oil and gas, education and multiple fortune 500 companies.